



TRAITS OF PEOPLE WHO *Make A Difference*

To make a positive difference in the lives of others...one must have a few traits to get there. Consider the following six traits and see if you have what it takes to be a DIFFERENCE MAKER...

CHANGE MAKERS Those that want to make a difference decide to 'make a change'... they do not sit around complaining about how things should be; instead they get busy taking steps to make it happen. Gandhi said "You must be the change you wish to see in the world." CHANGE MAKERS do just that!

HARD WORKERS Change takes effort and effort takes hard work. People who make a difference are not scared of working hard to get the results they desire. They have a 'no job is too small' attitude when trying to reach their goal.

VISION In order to make their dream a reality... difference-makers have a true VISION. VISION is the "why" of what they are doing. VISION gives the motivation needed to get to the final endpoint. GOALS are the steps along the way leading to that VISION.

LIKE MINDED PARTNERS Those making a difference often times surround themselves with like-minded partners. Rallying people around you who have the same beliefs, motivation, and vision will help you get to the end point way faster. Just think about the power of TEAM...Together Everyone Accomplishes More!

WON'T TAKE NO FOR AN ANSWER Sure, difference-makers will have obstacles; however, they won't give up. When they run into problems they come up with solutions to solve them. They see the issues as opportunities to grow and develop. Difference-makers have a 'never say die' attitude.

LIFE LONG LEARNERS People who make a difference are not afraid to ask questions, ask for help, and to keep learning along the way. They see the process as a way to better themselves as well as the world they are impacting. They are also never afraid to say they don't know the answer to something, and to find out what the answer is!

If you truly desire to make a difference, focus on the traits you already have to get you there...and develop those traits you are lacking. With VISION, HARD WORK, and PERSERVERANCE...you will definitely succeed!



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